

**INTRANAV**  
An Inpixon Company

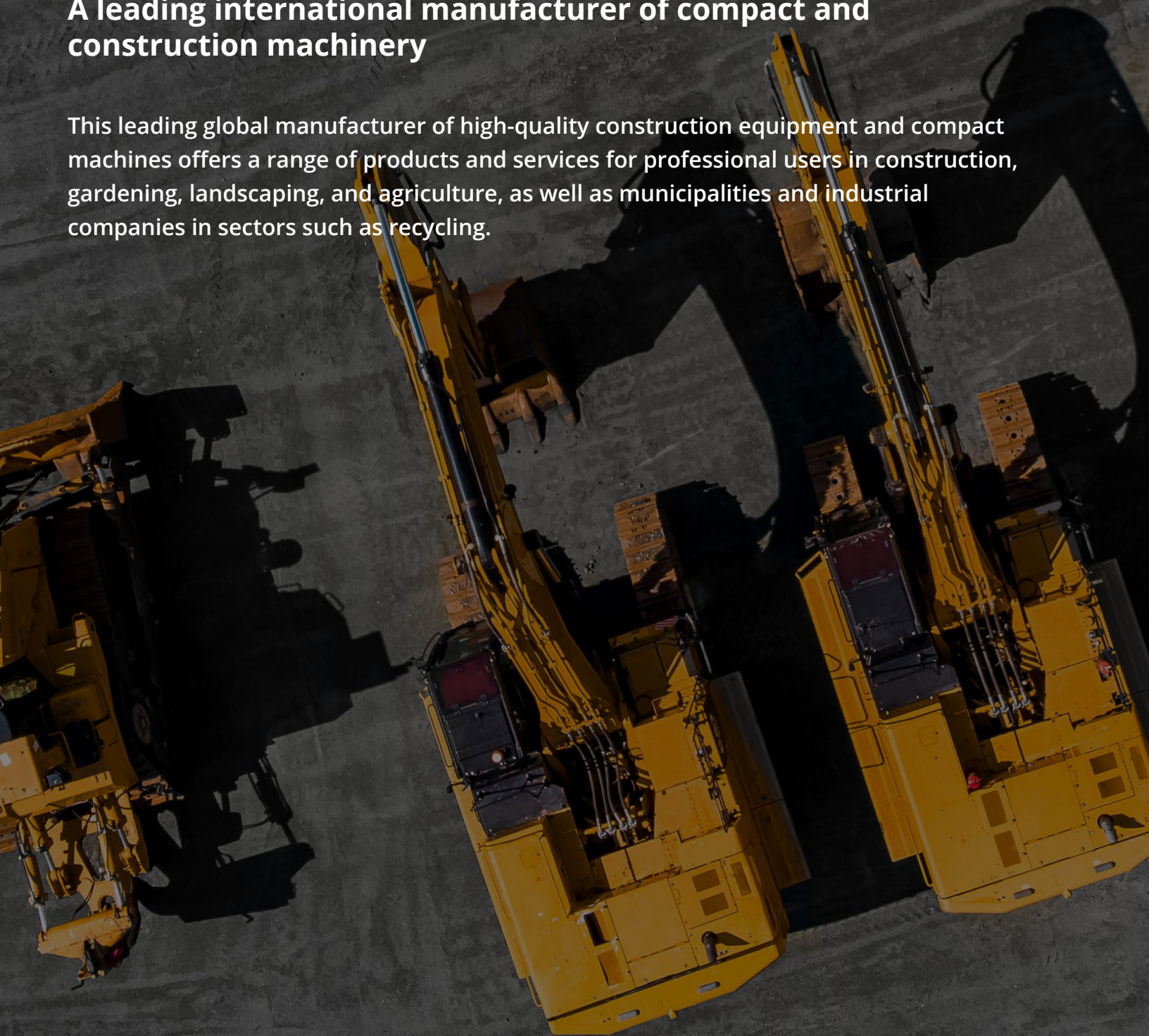
# Smart Yard Management

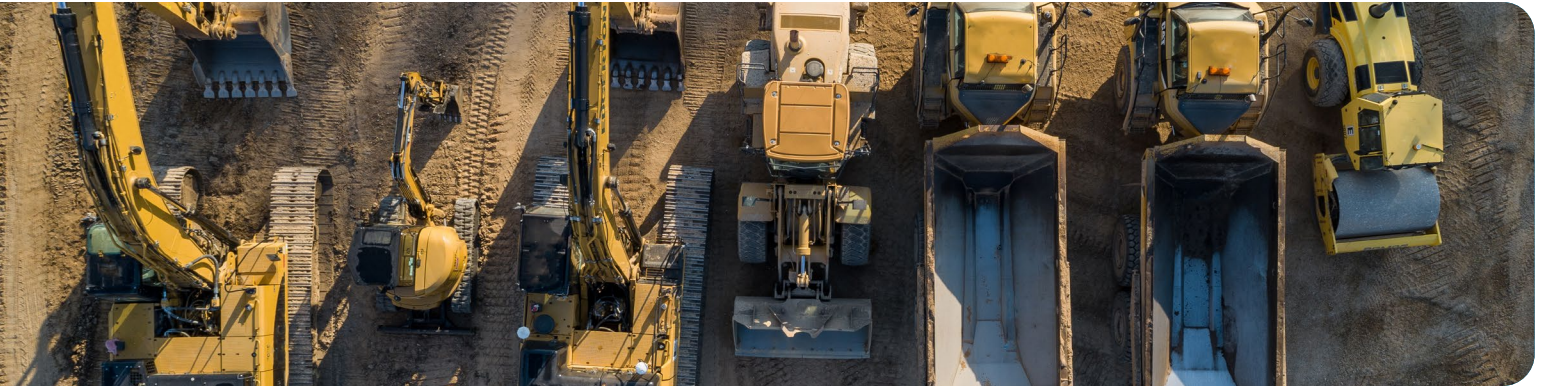
Minimizing blockages and delivery delays by reducing search efforts while enabling seamless shipping processing for end-users

# The Company

## A leading international manufacturer of compact and construction machinery

This leading global manufacturer of high-quality construction equipment and compact machines offers a range of products and services for professional users in construction, gardening, landscaping, and agriculture, as well as municipalities and industrial companies in sectors such as recycling.





## The Challenge

### **Process blockages and delivery delays create a ripple effect impacting the operations of the whole organization**

The search for the right resource can quickly become a “search for a needle in a haystack” at an international construction equipment manufacturer group, where equipment ready for dispatch is stored pending collection in respective yard areas with spaces ranging from 5,000 to 55,000 m<sup>2</sup>. The same outdoor space is used as a buffer area for interim storage of unfinished products for production. Additionally, excavators pass through multiple stations in the yard, regularly resulting in high search efforts and costly waiting times. Congestion and unplanned stops hamper overall productivity in the production and handling process.

It is not uncommon for unfinished components to be lost in the yard or forgotten in the production flow resulting in unnecessary replenishment requirements and delays in the production flow, which in turn leads to completion and delivery delays. Thus, resources in the buffer zone remain partially unused leading to wastage due to incorrect storage in the yard. As a result, the transport flow is unnecessarily increased, highly inefficient, and time and cost intensive.

Optimized transport order management and minimization of post-processing efforts are essential to the company's efficiency. Thankfully, new technological advances are making it possible to streamline this process and improve results.

Digitizing process workflows and using real-time analytics can help reduce process cycle times, thus reducing the likelihood of process blockages and delays. Additionally, by implementing these technologies, organizations can better optimize production flow and resource utilization. As a result, fewer product resources will be needed in the buffer zone, and wastage due to incorrect storage in the yard will be reduced. Consequently, the transport flow will be more efficient, saving time and money. Virtual process workflows and real-time analytics are therefore powerful tools that can help improve productivity in the production and handling process. In order to keep up with the demand, it is necessary to have a well-oiled machine. However, when parts of the process are not working together, it can create a ripple effect that can impact the whole operation. One such example is when empty runs and long throughput times increase the unbalanced relationship between service level and costs incurred. The result is high use of resources and low transport performance. Not only does this put a strain on the personnel, but it can also be dangerous, as they may be searching for components in passing traffic.

It is a big challenge for yard logisticians to keep track of all resources, their status, and movements. Until now, process corrections could only be made slowly and through inaccurate estimates; there was simply a lack of virtualization of material tracking and synchronization of logistics processes (warehouse and yard) with ongoing production. Virtual process workflows and real-time analytics have the potential to reduce process cycle times by allowing for more accurate predictions and better decision-making. This helps to create a more efficient process that saves time and money. In the outbound process, minimizing search times in the yard is essential because the buffer area of the finished products changes regularly. To optimize and simplify the entire handling process - from pre-delivery inspection to shipment to the customer - an RTLS solution with navigation is needed for fast and timely dispatch. Real-time driven outbound processes, such as issuing invoices via SAP, scannerless status recording for shipping, and customer and factory notifications as soon as product leaves the plant, can reduce process cycle times. By automating these outbound processes, companies can improve their bottom line and better serve their customers.

Since the production of one of the plants has already been digitized by INTRANAV and the control of the variant production has been automated by real-time data-driven process solutions, the extension of the Digital Twin to the yards was the next logical step. This would enable our customer to guarantee an efficient organization of all logistic processes for the production and outbound process. In addition, they were looking for a solution that would allow existing telematics systems, which are already integrated in the construction machines, but also additional outdoor tags, to be connected to an [RTLS platform](#) as a hybrid RTLS solution. Our virtual workflows and real-time analytics reduce process cycle times while providing enhanced situational awareness for all stakeholders involved in the process. This allows for a more efficient and cost-effective production process overall.



## Customer Requirements

### 1. Real-time tracking and positioning of finished and unfinished products on the yard

Real-time tracking for all industrial equipment and tools so they can quickly locate anything on the yard site. Simplify processes by virtualizing them with one easy interface for tracking of all excavators, load carriers, industrial trucks, and tools in the outdoor area.

### 2. Yard navigation and scannerless outbound/shipping processing

Identify the shortest route to the product. Removal of unnecessary interactions with scanner-free exit processing in the outbound zone. An automatic alarm triggered by a vehicle leaving the facility sending a notification to the customer or distributor.

### 3. Alerts and process prioritization

A real-time location overview of all construction machines, load carriers, and persons in the yard with search functionality to locate misplaced, obsolete or out-of-zone storage with ease. Alerts to notify personnel of undesirable situations.

### 4. System association of tags with the FAUF (INTRANAV & SAP)

Association of the FAUF with tag labels or telematics module for safe, continuous order tracking in the yard.

### 5. Analysis and optimization of idle and throughput times

Analysis of bottlenecks with KPI reconciliation including dwell times, cycle time, stops, malfunctions, delays, process length, or the total time required for a complete cycle.

### 6. Safety management & collision avoidance

Loading and transport traffic detection in the immediate vicinity of vehicles and persons. Acoustic warnings or display indications to avoid hazardous situations.

## The Solution

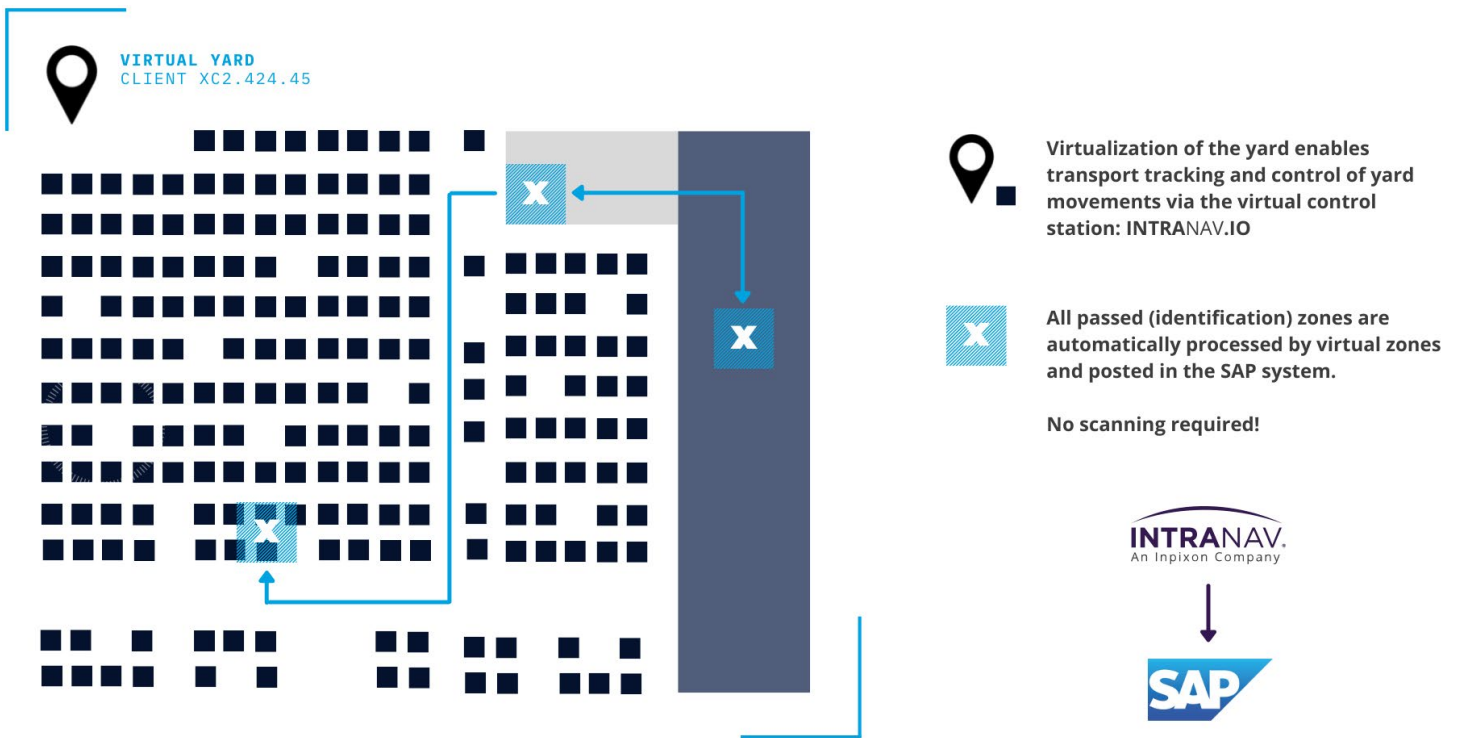
Reducing search and wait times for construction equipment is always a top priority for manufacturers. To help achieve this goal, we implemented our INTRANAV yard management solution. This includes equipping excavators and finished products with our INTRANAV.RTLS AssetTAG+, which is designed for high-performance supply chain tracking and seamless transition from indoor to outdoor tracking.

With this solution in place, the entire yard can be virtualized, making it easier to find and retrieve equipment when it's needed. In addition, the INTRANAV Yard Management Solution provides real-time visibility into the location of assets and inventory, allowing for more efficient utilization of resources. As a result, our customer was able to improve their bottom line by reducing search and wait times while increasing productivity.

Thanks to its multi-modal tracking technology based on GPS, Bluetooth, and Wi-Fi, it enables global supply chain tracking, and integrated sensors reliably monitor the condition of excavators and semi-finished products. INTRANAV.IO virtualizes and manages yards with real-time vehicle location data as a real-time digital twin. The integrated telematics modules are connected to the INTRANAV.IO system via the open API, enabling INTRANAV to provide a hybrid real-time tracking solution and again saving our customers costs in equipping additional hardware. With INTRANAV.IO assets are monitored in real-time, allowing informed decisions about supply chains. In addition, the digitization of a yard ensures efficient management of resources and improved coordination between connected teams.

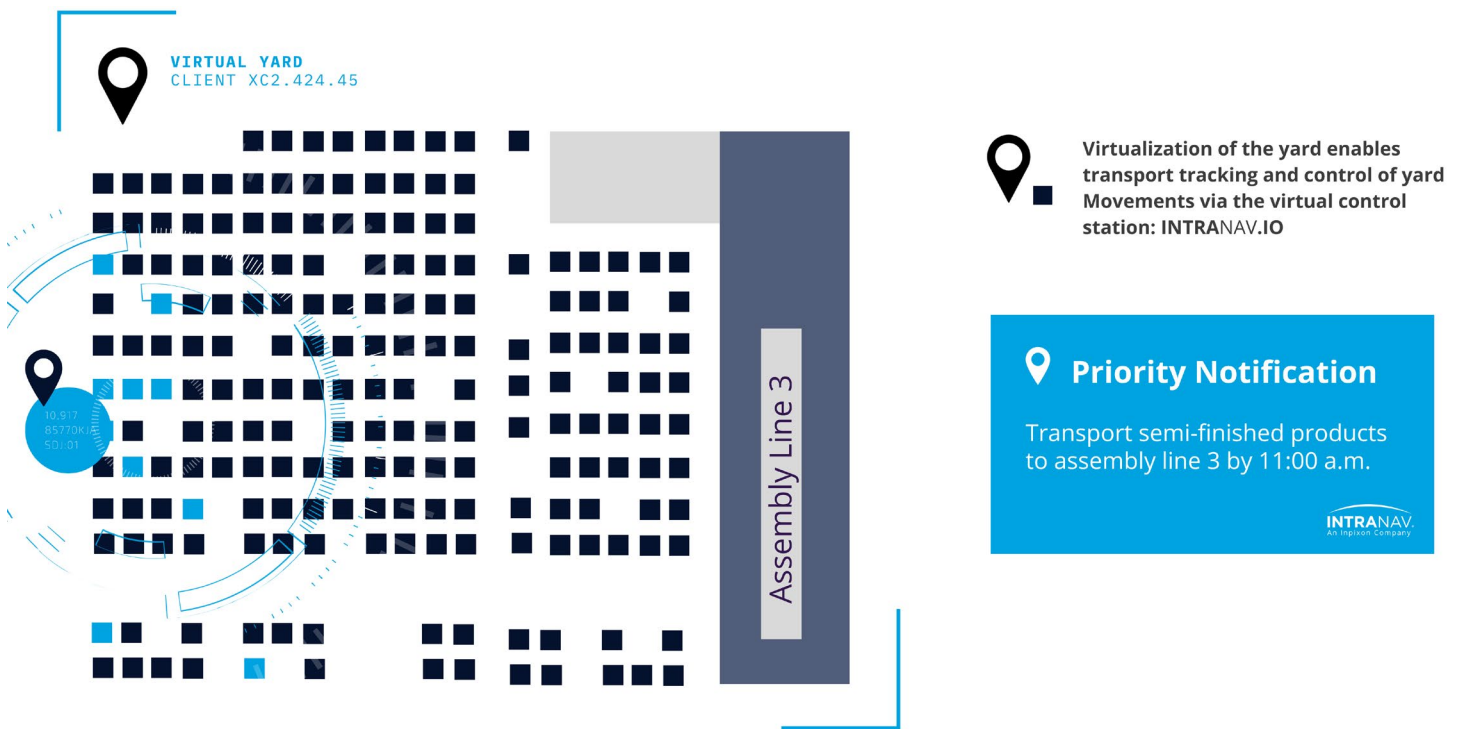
CASE STUDY: SUCCESS STORY

Complete digital capture of the flow of goods in the yard area and real-time process optimizations have the potential to increase cost savings and quality improvements. In particular, a real-time inventory overview and search function increase the availability of semi-finished and finished products. Thanks to the virtual mapping of yards, assets can be found immediately without any risk of confusion, while at the same time capacity planning is possible at a glance.



## CASE STUDY: SUCCESS STORY

To keep track of all the different excavators in the yard in real-time, the tags (or the telematics module) need to be associated or “married” with the excavator’s FAUF QR code in the INTRANAV.IO platform and SAP. This requires that the vehicle be scanned. INTRANAV recognizes whether it is a telematics module or an INTRANAV.AssetTAG+. The personnel will be notified of this via a corresponding dialog box. The tag is then attached with a self-releasing cable tie. By driving the TAG into a geofence, INTRANAV automatically triggers the marriage process in the system. This way, you can call up the real-time position and associated documents of any device using the INTRANAV.IO platform.

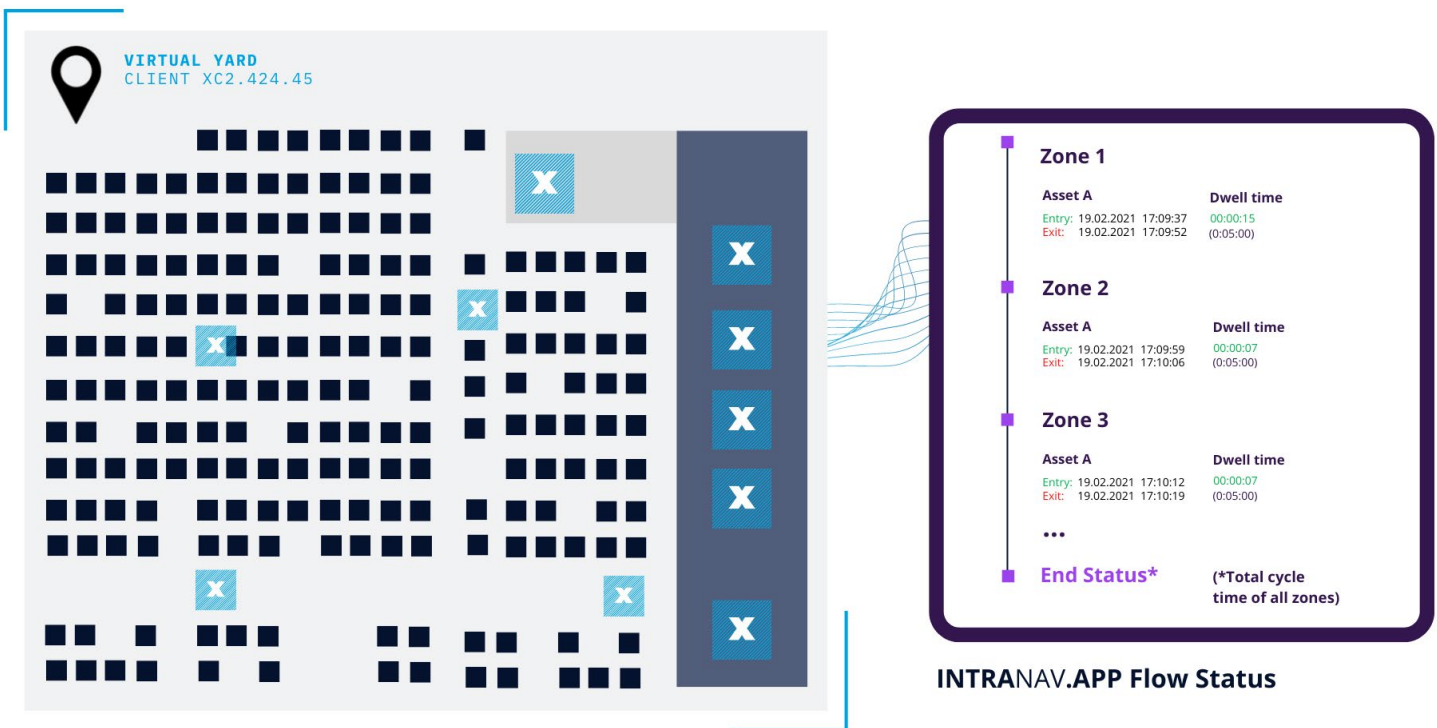




INTRANAV provides an IoT sensor-based RTLS solution that tracks and records objects in real-time as they move from their starting point, through all intervening nodes (warehouse levels/buffers) to their destination. During this process, all objects to be tracked are automatically recorded in the SAP system at all nodes through geofencing and auto-identification, which optimizes the entire material and transport flow.

Having an efficient system in place to manage storage and materials is crucial for any business, but it can be especially difficult for those in the manufacturing and production industries. With so many moving parts, it's easy for things to get misplaced or forgotten - but that can lead to big problems down the line. This is where INTRANAV comes in.

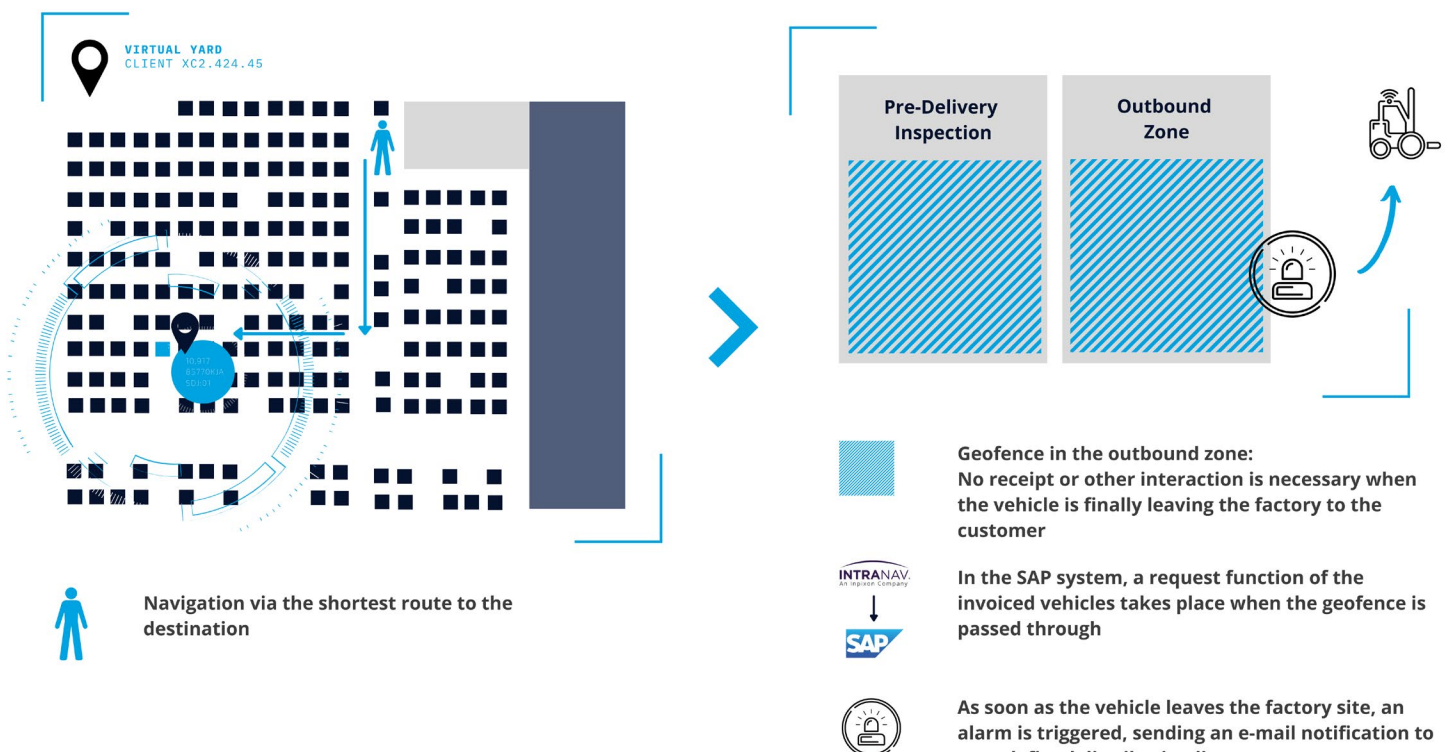
Our system is designed to help businesses keep track of everything in their yards, from materials to resources, and to alert employees when something isn't where it's supposed to be or if a specified storage time is exceeded. This eliminates costly mistakes, reduces capital and operating costs, and ensures smooth operations. It also helps proactively prevent resource aging, damage, and loss.



## CASE STUDY: SUCCESS STORY

Intelligent process prioritization with data reconciliation of the ERP and PP systems helps to optimize production by taking into account factors such as delivery plans and schedules, ensuring work-in-process and associated transportation tasks are being carried out according to delivery dates and production time limits and production targets are being met.

In a fast-paced production or logistics environment, it's critical that personnel are quickly and effectively notified of any process-critical situations. Warning messages help to increase resource utilization and improve on-time delivery by ensuring that drivers and other personnel are aware of potential delays. In addition, acoustic warnings and display messages help to avoid dangerous situations such as collisions or entering danger zones. This significantly increases safety in the yard and helps to avoid accidents. By using warning messages, production and logistics environments can improve efficiency and safety for all personnel.



Our client is able to seamlessly track its finished goods across halls from indoor to outdoor in real-time, allowing for better decision-making and optimization when it comes to transport chains. By using our software, they are able to see exactly where their materials are at all times and make changes accordingly. By revealing bottlenecks through software-based comparisons of KPIs, dwell times, throughput time, stops, malfunctions, delays, process length or the total time required for a complete cycle - productivity in the yard is increased, ensuring reliable production supply and optimized material flow.

INTRANAV.IO offers an intuitive user interface for appropriate user management, efficient fleet utilization, and sustainably improving the value stream and the supply chain. The real-time digital twin ensures that the construction equipment manufacturer is optimally prepared for future logistical challenges.

- Personnel enters the equipment serial number (ID) or FAUF number into the INTRANAV Inventory Search application to view a virtual list of deliveries for the next day. Immediately, the real-time location of the vehicle in the yard is displayed to the personnel. To navigate the shortest route to the destination, personnel are shown their own location as a reference point and the route related to the vehicle on the outdoor map. Once the person has arrived at the vehicle, a final identification of the searched object takes place via a comparison of the Excel list with the product nameplate. The product is then driven to the pre-delivery inspection for a final check where it is inspected and cleared for shipment. And since the outbound zone is geofenced, no acknowledgement of other interaction is required when the vehicle leaves. All of this helps deliver products to end customers quickly and seamlessly.
- A query function in the SAP system is then present for the invoiced vehicles. As soon as their vehicle leaves the premises an alarm is triggered sending an email notification to a predefined distribution list. This way, the customer knows exactly when it's on its way and can plan accordingly. Clients report this is a far more efficient and accurate way of tracking shipments, which helps improve customer satisfaction.
- The INTRANAV.AssetTAG is a physical tag used to track the vehicle as it moves through the exit zone. The INTRANAV.APP recognizes when a vehicle with an INTRANAV tag is present in the exit zone and initiates a demounting process. The tags are then stored in a collection bin. Once per day, the bin is returned to production. If the TAG is remarried, it is overwritten at the same time. This process ensures that all vehicles are properly tracked and accounted for.

## The Results

The construction equipment manufacturer can reduce its search efforts through virtualization and scannerless recording of all nodes in the yards. This will significantly improve material and production flow by punctual delivery from the yard. By tracking individual assets, personnel can head for finished and semi-finished products in buffer zones on a direct route and manually navigate to the destination, avoiding detours and long walking distances in the yard. Working time can now be used for value-adding activities. Process prioritization enables time-efficient work and transport handling. This will result in increased productivity and profitability for the company.

Automated alerts help factories avoid wasting resources due to incorrect allocation, as well as material wastage from “forgotten” products. Analysis tools help identify bottlenecks and time-delaying processes through systemic key performance indicator (KPI) reconciliations, reducing lead times in the yards and production. The outbound process is simplified and made more secure by automation steps, eliminating the need for manual write-offs. Seamless invoice issuance is triggered when the vehicle leaves the plant, and customers and staff are informed via alerts. This allows everyone to stay updated on the status of the vehicle and avoid any surprises or delays. Overall, automated alerts and analysis tools help streamline factory production processes, saving time and resources.

# The Results

## Summary of the results achieved:

- Virtualization of the yard enables visual transport tracking and manual control of yard movements via a graphical control system
- Transparency in the flow of materials
- Inventory management assures efficient fleet utilization
- Cost savings and improved quality through efficient resource utilization
- Increased productivity through process automation and reduction of manual steps (AutoID)
- Increasing productivity and reducing dwell times
- Reduction of walking distances through navigation to the destination
- Time savings due to the reduction of search efforts
- Reduced process cycle time through time-efficient material management
- Minimized empty runs
- Identification of bottlenecks
- More efficient fleet utilization
- Reduced control and posting effort
- Optimized shipping processing through customer interface
- Improved adherence to delivery dates
- Reduced lead times by tracking and analyzing all individual nodes
- KPI reports focused on maximizing transport efficiency and utilization
- Fleet movements are recorded and archived
- Resiliency within the supply chain and larger optimization potential were achieved by cross-locational networking of yard processes
- Control of third-party systems (traffic lights, terminals, smartphones, gates) to ensure optimal yard processing

# Key Benefits



## Real-time tracking and positioning of finished and unfinished products on the yard site

Streamlining through the virtualization of processes with the tracking of excavators, load carriers, industrial trucks, and tools in the outdoor area.



## Yard navigation and scannerless outbound / shipping processing

Navigation to the vehicle, as well as automatic booking of the last process steps in the plant (status booking, issuing of the invoice, information to customers as soon as the product leaves the plant).



## Monitoring of assets and associated FAUF in the buffer zone

Control and monitoring of resources and transfer orders with the associated production orders.



## Automatic recording of nodes in the SAP system

Process automation in the yard eliminates individual identification and booking steps.



## Coupling of the FAUF with the TAG label or telematics module

Enables safe, continuous order tracking in the yard.



## Monitoring of cross-hall transports

Process automation in the yard eliminates individual identification and booking steps.



## Inventory management: Alerts and search function

Real-time location overview and search function of all construction machines, load carriers and persons located in the yard, including alerts to notify personnel to react to undesirable situations in a timely manner or to indicate misplaced, obsolete or out-of-zone storage.



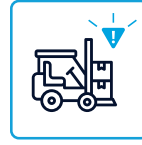
## Analysis and optimization of idle and throughput times

Increase planning reliability by analyzing bottlenecks with KPI comparison such as dwell times, throughput time, stops, malfunctions, delays, process length or the total time required for a complete cycle.



## Condition monitoring and KPI reconciliation

Monitoring of transport direction values, such as temperature, humidity, and acceleration.



## Safety management and collision avoidance

Loading and transport traffic in the immediate vicinity of the vehicles and persons is detected and hazardous situations are avoided by acoustic warnings and display indication.



## Process prioritization

With the connection to enterprise resource planning and production planning systems, machining and search processes can be automatically prioritized based on attributes.



## Integration of further positioning technologies

Possibility of integrating further positioning technology (e.g. RFID, BLE, Wi-Fi) into the respective software solutions.



## Interfaces to ERP and subsystems

Industry-standard APIs enable easy and efficient integration into the existing IT landscape and third-party systems. INTRANAV.IO can be connected bi-directionally via an SAP interface to transmit transport orders and their feedback.

If Inpixon's IoT RTLS solution is of interest to you, **contact us to discuss optimization possibilities for your production and logistics workflows today!**

## About INTRANAV, an Inpixon Company

**INTRANAV**, an Inpixon company, offers a highly flexible and cost-effective enterprise solution, ideally suited for automotive, aerospace, logistics or production. Further fields of application are for example, in the area of production line automation; automatic cycle feedback into SAP systems, line balancing/production leveling by **INTRANAV smart factory**, "Just in Sequence" – provision for the right sequence, plausibility checks or zone-based control of automatic programmable logic controllers.

**If you're looking to optimize your production and logistics workflows, our INTRANAV Solution may be just what you need.** We offer a comprehensive system that helps you to streamline your processes, saving you time and money. With our intuitive interface, you'll be able to quickly and easily find the information you need, when you need it. And our expert support team is always available to help you get the most out of our system. Contact us today to find out how we can help you take your business to the next level.

**Let's talk about your goals.**

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